

## Quotation

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TO:



Date: 6/26/2024  
Quotation Number: [Redacted]  
Payment Terms: Net 30 Days  
Shipping Terms: FCA Origin  
Valid Through: 8/25/2024  
Estimated Delivery: 8 Weeks ARO

Wachs Canada Ltd. is pleased to offer the following quotation.

Item Number	Description	Qty	U/M	Unit Price (CAD)	Disc%	Line Total (CAD)
1	<p>77-000-61 Standard Builder (Gas) – VMS (RH): Includes the foundational skid platform and option integration. First choose the type of 27 HP (20 kW) gasoline powered Kohler overhead cam air cooled engine power plant; the basic power pack (77-230-02) has a positive displacement blower providing 500 CFM (14.2 cmm)-11" (280mm) Hg vacuum and a 2.5 GPM (9.5 LPM) @ 3000 PSI (210 bar) pressure washer system with 3 gallon (11.4 L) anti-freeze tank and 95 gal (360 L) water tank. The hydraulic power pack (77-230-03) adds HTMA Class II hydraulics; 10 gallon (38 L) reservoir, fan cooled heat exchanger, continuous duty rated for 8 GPM (30.3 LPM) @ 2,000 PSI (140 bar). As part of either power pack option is choice of (3) different spoils containment tanks, all with power hydraulic dump (rear discharge) and latching rear door; best value comes from the default 250 (950 L) gallon (77-431-02-00), but a 150 (570 L) gallon (77-433-02) and 350 (1,325 L) gallon (77-432-02-00) are also available.</p> <p>Valve machines are available if the hydraulic power pack is selected; Wachs TM-7 HD Plus (up to 2,500 ft-lb [3,390 Nm] of torque) with both automated and manual control valve operator (Grand option: 17-405-00) for those stubborn valves, Wachs ERV-750 Extended Reach Valve operator (up to 750 ft-lb [1020 Nm] of torque) with Bluetooth &amp; telescoping valve key (79-404-00) for those preventive maintenance activities and ruggedized TC-100 with GPS, Vitals controller/datalogger (79-422-05), only one required per system.</p>	1	EA	13,448.10		13,448.10
2	<p>79-430-20 Field training - 1 day program. Training topics range from field operation of the mechanical systems like hydro-excavation and Valve operator; to training of computerized controllers and preventive maintenance software like VITALS. Field crews and participants will be shown, in detail, standard procedures for safe and efficient operation and use of valve maintenance tools.</p>	1	EA	3,443.10	100.0%	0.00
3	<p>77-230-12 Power Pack, Gas (no hydraulics) for VMS systems: 27 HP (20 kW) gasoline powered, Kohler overhead cam, air cooled engine; drawing fuel from a 10 gallon (38 L), hydro formed and rolled DOT approved aluminum tank provides ample power for all contained functions. Includes a positive displacement blower provides 500 CFM (14.2 cmm)-11" (280mm) Hg vacuum, and a 2.5 gpm (9.5 LPM) @ 3000 PSI (210 bar) pressure washer system with 3 gallon (11.4 L) anti-freeze and 95 gallon (360 L) water tank. Vacuum wand system with quick change 2-1/2" (63.5mm), 1-1/4" (31.75mm) &amp; 7/8" (22mm) diameter suction wands and one each short and long wash-down guns.</p>	1	EA	32,078.10		32,078.10
4	<p>77-432-02-00 350 Gallon Spoils Tank Assembly utilizing industry exclusive hydraulic side and dump system (translating 3" before lifting) and hydraulic latching rear door. Tank manufactured from 3/16" thick P&amp;O plate for durability, then sandblasted and powder coated for long life. Includes quick clean cyclone filter and electric/hydraulic HPU.</p> <p>Note: This Spoils Assembly is produced on an as needed basis for those who have tasks planned beyond just valve box cleanout and as a result lead times longer and pricing is higher than the standard 250 gallon.</p>	1	EA	30,353.10		30,353.10
5	<p>77-420-00 Light Bar Kit including (2) pivoting service lights, arrow board and controller for mounting to rear of spoils tank.</p>	1	EA	3,788.10		3,788.10
6	<p>77-409-00 Locking Job Box Kit for VMS systems. Includes custom aluminum diamond plate, under body style box (30" x 14" x 17-1/2"), locking latch, mounting hardware and trim. The box is sealed and includes storage for all equipment manuals.</p> <p>This box mounts in the cavity reserved for the optional TM-7 HD, so it is not available when this option is required.</p>	1	EA	1,442.10		1,442.10

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Item Number	Description	Qty	U/M	Unit Price (CAD)	Disc%	Line Total (CAD)
7 77-414-02	Hot Water Kit for VMS systems. Burner is self contained, drawing diesel fuel from attached 13 gallon tank (however if used with Valve Service Body and a diesel chassis cab, fuel tank is removed and fuel supply is tapped into vehicles tank). Heater has adjustable thermostat to 200 degrees, but is factory set for 1 degree fahrenheit.	1	EA	12,758.10		12,758.10

Note: This is an add on item to be included as part of a complete new installati  
It should not be sold as an upgrade to an existing installation as interconnecte  
electrical and plumbing may/may not exist.

**Total (CAD) \$93,867.60**

Thank you for the opportunity to quote your application needs. If you have any questions or if I may be of any further assistance to you please do hesitate to notify me.

Prices are quoted in Canadian Dollars, FOB Origin. Applicable taxes extra.



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